



Name: \_\_\_\_\_

Quickly select the traits description to the right that best fits  
Select the word that best describes you at work.

<u>Traits</u>	<u>Description</u>			
<b>Personality</b>	Outgoing ( )	Dominating ( )	Easygoing ( )	No-Nonsense ( )
<b>Environment</b>	Cluttered/Pictures ( )	Trophies/Awards ( )	Keepsakes/Relics ( )	Order/Charts ( )
<b>Personal Style</b>	People-Oriented ( )	Results-Oriented ( )	Process-Oriented ( )	Facts-Oriented ( )
<b>Responsiveness</b>	Friendly/Affable ( )	Impatient/Restless ( )	Steady/Reserved ( )	Cool/Distant ( )
<b>Listening</b>	Drifting ( )	Impatient ( )	Willing ( )	Selective ( )
<b>Talking</b>	About/People ( )	About/Achievement ( )	About Functions ( )	About Organization ( )
<b>Relations</b>	Empathizes with others ( )	Commands Others ( )	Accepts Others ( )	Assesses Others ( )
<b>Decisiveness</b>	Popular Emotional ( )	Quick/Impulsive ( )	Slow/Studied ( )	Objective Fact-based ( )
<b>Time Usage</b>	Socializes at expense of others ( )	Always pushed for time ( )	Respects time ( )	Values & manages time well ( )
<b>Pace</b>	Enthusiastic ( )	Fast ( )	Steady ( )	Controlled ( )
<b>Voice</b>	Emotional Animated ( )	Emotional Direct ( )	Unemotional Low-Keyed ( )	Unemotional Reserved ( )
<b>Gestures</b>	Open ( )	Impatient ( )	Measured ( )	Closed ( )
<b>Dress</b>	Stylish ( )	Formal ( )	Conforming ( )	Conservative ( )
<b>Manner</b>	Friendly ( )	Dominating ( )	Accepting ( )	Evaluating ( )
<b>Conversation</b>	People ( )	Bottom-Line ( )	Systems ( )	Facts ( )
	<b>Total</b>	<b>Total</b>	<b>Total</b>	<b>Total</b>